



If you aspire to go beyond,

Let us inspire you to break the barriers.

Affin Islamic Bank Berhad is a progressive bank founded on the dynamic concept of 'Banking Without Barriers™' – a vision designed to remove boundaries so that we are close to our customers.

**MANAGER/ASSISTANT MANAGER
ENTERPRISE PRODUCT DEVELOPMENT & SALES SUPPORT**

(To be based in Head Office)

Responsibilities:

- Develop new business and trade facility products and enhance existing products.
- Recommend and monitor new product opportunities for research and development.
- Advise and resolve any issues raised by Trade Finance Center / Relationship Manager with regards to Islamic Trade and business financing products / transactions.
- Prepare and present proposal papers to Shariah Committee with regards to trade and business financing products.
- Conduct product trainings for internal customers and assist Relationship Managers in their marketing drive to promote enterprise banking products.
- Review and update manuals, procedures and guidelines relating to trade and business products.
- Assist department head to prepare sales and marketing plan as well as annual budget.

Requirements:

- Degree / Professional qualifications in any discipline.
- Minimum 6 years prior experience in banking industry of which 2 years in managerial capacity.
- Possess strong writing, communications and interpersonal skills.
- Must have a strong credit background with Islamic Banking product knowledge.
- Experience in sales and marketing will be added advantage.
- Possess good negotiation and presentation skills.
- Proficient in MS Office application.

We invite all interested applicants who meet the above criteria to submit comprehensive resume including current and expected salary to:

**The Recruitment Manager
Affin Bank Berhad
Human Resource Division
11th Floor, Menara Affin
80, Jalan Raja Chulan
50200 Kuala Lumpur**

or

e-mail : hr.recruitment@affinbank.com.my