



## WHO SAY YOU CAN'T DECIDE YOUR PAY!

As a Mortgage Sales Executive, you will be rewarded in more ways than you could ever imagine – you decide your income! We offer successful candidates competitive salary package, attractive commission scheme, performance allowance, travelling allowance, insurance, annual leave, EPF, SOCSO, and medical benefits.

### MORTGAGE SALES EXECUTIVE

(To be based in Kuala Lumpur, Penang, and Johor Bahru)

#### Responsibilities:

- Promote and develop new customer base for mortgage products.
- Attend sales launches at developers' office/sites.
- Plan, coordinate and implement marketing activities for mortgage sales to achieve assigned sales target.
- Maintain and grow business relationship with customers by providing value added service.

#### Requirements:

Sales experience though advantageous is not necessary as long as you have what it takes to be a GREAT SALES PERSON, and if you are one of them, these should be your attributes:

- **SOCIABLE** - ENERGETIC, OUTGOING AND FRIENDLY
- **SUCCESS DRIVEN** - OBSESSIVE ABOUT BEING SUCCESSFUL
- **ASSERTIVE** - POSSESS UNQUESTIONABLE PERSUASIVE SKILLS
- **URGENCY** - PROSPECTING & CLOSING DEALS GIVE YOU THE ADRENALIN RUSH
- **DRIVE** - YOU ARE COMPETITIVE WITH HIGH SELF ESTEEM
- **RESILIENCE** - REJECTION IS NOT IN YOUR VOCABULARY

Fresh Diploma/ Degree holders with the above qualities are welcome to apply. Those with STPM/ SPM with good sales record are also encouraged to apply.

**We invite all interested applicants who meet the above criteria to submit comprehensive resume including current and expected salary to:**

**The Recruitment Manager  
Affin Bank Berhad  
Human Resource Division  
11<sup>th</sup> Floor, Menara Affin  
80, Jalan Raja Chulan  
50200 Kuala Lumpur**

or

e-mail : [hr.recruitment@affinbank.com.my](mailto:hr.recruitment@affinbank.com.my)