



**If you aspire to go beyond,
Let us inspire you to break the barriers.**

Affin Bank Berhad is a progressive bank founded on the dynamic concept of 'Banking Without Barriers™' – a vision designed to remove boundaries so that we are close to our customers. In view of our expansion, we invite individual who are performance driven and customer focused to join us as:

**RELATIONSHIP MANAGERS /
ASSISTANT RELATIONSHIP MANAGERS**
(To be based in North, South & Central Region)

Responsibilities:

- Establish new business opportunities for Commercial / SME loans in addition to servicing existing commercial banking relationships.
- Manage portfolio of commercial / SME of any accounts size.
- Monitor overdue accounts and undertake prompt measures to prevent NPLs.
- Formulate and implement competitive customer retention and utilisation strategies.

Requirements:

- Degree/ Professional qualification in any discipline.
- Partial / Full Certified Credit Professional will be added advantage.
- 2-3 years prior experience in sales and credit.
- Possess strong writing, communications and interpersonal skills.
- Good marketing, sales management and analytical skills.

We invite all interested applicants who meet the above criteria to submit comprehensive resume including current and expected salary to:

**The Recruitment Manager
Affin Bank Berhad
Human Resource Division
11th Floor, Menara Affin
80, Jalan Raja Chulan
50200 Kuala Lumpur**

or

E-mail: hr.recruitment@affinbank.com.my

Note : Applicants who have previously responded to this advertisement need not apply.