



TEAM LEADER, MORTGAGE SALES
(To be based in Kuala Lumpur, Penang & Johor Bahru)

Responsibilities:

- Plan, develop and implement marketing activities for mortgage sales to achieve assigned sales target.
- Lead, manage and coach a small team of mortgage sales executive.
- Arrange and attend launches at developers' sites.
- Build sales pipeline by identifying and researching prospective customers.

Requirements:

- Diploma or Degree in any discipline or its equivalent.
- Proven track record in achieving sales target of consumer banking products.
- Excellent networking particularly with housing developers, lawyers and property agents, and those with potential leads.
- Ability to motivate, lead, inspire, and coach team members to achieve sales targets.
- Energetic, aggressive, and committed to achieve sales target.
- Must be a team player.
- Those without relevant qualification but with proven track record of sales achievement are also encouraged to apply.

We invite all interested applicants who meet the above criteria to submit comprehensive resume including current and expected salary to:

**The Recruitment Manager
Affin Bank Berhad
Human Resource Division
11th Floor, Menara Affin
80, Jalan Raja Chulan
50200 Kuala Lumpur**

or

e-mail: hr.recruitment@affinbank.commy