

| NO. | ITEM | INFORMATION |
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| 1. | Product Name | Working Capital Financing-i (WCF-i) |
| 2. | Type of Facility | Trade Bills-i Facility |
| 3. | What is WCF-i? | A facility offered to a customer for the financing of his cash purchase/import at sight or credit sale/export at usance. |
| 4. | Shariah Concept | <ul style="list-style-type: none"> • Murabahah – refers to the selling of goods/assets at a price whereby the costs and profit margin (mark-up) are made known and agreed by both parties. The basic feature of Murabahah is that the seller discloses the actual cost he has incurred in acquiring the goods/assets, and how much profit he is going to charge in addition to the cost. • Bay al-Dayn – refers to the sale of a debt arising from a deferred-payment trade transaction. It is a financing facility whereby the Bank purchases the Customer’s right to the debt, which is normally securitized in the form of bill of exchange. |
| 5. | Financing Amount | <ul style="list-style-type: none"> • Amount to be financed must be at least RM30,000-00 • Subject to the Bank’s prevailing credit policy and credit approval. |
| 6. | Profit Rate | <ul style="list-style-type: none"> • Base Financing Rate (BFR) + margin • The profit charged shall be fixed throughout the financing period. <p>Note: *BFR is subject to change from time to time and the current BFR is at 6.81% p.a.</p> |
| 7. | Commission | <ul style="list-style-type: none"> • 0.1% flat • Minimum RM10.00 (foreign/local bill) • Maximum RM100.00 (foreign bill) • Maximum RM500.00 (local bill) |
| 8. | Payment | Working Capital Financing-i is payable on demand. |
| 9. | Modus Operandi | <p><u>Financing of cash purchase/import (sight)</u></p> <ul style="list-style-type: none"> • The customer is appointed as the purchasing agent for the Bank. • The required stock of goods/assets would be purchased by the customer on behalf of the Bank. • Upon presentation of the invoice and relevant documents together with all forms the Bank would make payment direct to the supplier/seller. |

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| | | <ul style="list-style-type: none"> Subsequently, the Bank would then sell the goods/assets to the customer at the price which is inclusive of a profit margin, pre-determined in the Letter of Offer for the facility and allowing the customer a deferred payment term. <p><u>Financing of credit sale/export (usance)</u></p> <ul style="list-style-type: none"> As the exports document would be sent to the importer's bank, the exporter would draw on the Bank another bill of exchange. The Bank will purchase the bill at a mutually agreed price using the concept of debt trading and the proceeds will be credited into the exporter's account and payable by the customer to the Bank on maturity date of the financing. The customer is to undertake the handling of all documentation of the sales, the delivery of the merchandise to the buyer and the collection of the payment. The customer also guarantees payment by the final buyer and authorize the Bank to debit the customer's account. | | | | | | | | |
| 10. | Ta'widh (Compensation Charges) | <ul style="list-style-type: none"> <u>After maturity</u> <p>The Bank shall charge the prevailing Islamic Interbank Money Market (IIMM) rate on the outstanding balance.</p> <p>The Bank shall be guided by BNM's Guidelines on Late Payment Charges for Islamic Financial Institutions</p> | | | | | | | | |
| 11. | Eligibility | <ul style="list-style-type: none"> ○ Sole Proprietors ○ Partnerships ○ SME's ○ Private & Public Limited Companies / Institutions ○ Government/Statutory Bodies <p><i>Nature of business must be Shariah compliant.</i></p> | | | | | | | | |
| 12. | Fees and charges | <table border="1" data-bbox="552 1749 1366 1928"> <thead> <tr> <th data-bbox="552 1749 1090 1798">Fees & charges</th> <th data-bbox="1090 1749 1366 1798">Amount (RM)</th> </tr> </thead> <tbody> <tr> <td data-bbox="552 1798 1090 1839"><u>Stamp duty</u></td> <td data-bbox="1090 1798 1366 1839"></td> </tr> <tr> <td data-bbox="552 1839 1090 1879">i) Contract Note for Murabahah Financing</td> <td data-bbox="1090 1839 1366 1879">RM10.00</td> </tr> <tr> <td data-bbox="552 1879 1090 1928">ii) Contract Note for Bay al-Dayn</td> <td data-bbox="1090 1879 1366 1928">RM10.00</td> </tr> </tbody> </table> <p>All other charges shall follow the Bank's Standard Tariff of Charges</p> | Fees & charges | Amount (RM) | <u>Stamp duty</u> | | i) Contract Note for Murabahah Financing | RM10.00 | ii) Contract Note for Bay al-Dayn | RM10.00 |
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| 13. | General Conditions | <ul style="list-style-type: none"> • WCF-i maybe drawn under the following circumstances: <ol style="list-style-type: none"> i. Drawn to finance a genuine trade transaction between the drawer of the Bill of Exchange and another person who must be a different entity or person from the drawer. ii. The customer makes a declaration that he has not obtained or will not obtain another source of financing for the trade transaction concerned including financing pursuant to a lease, hire purchase or factoring agreement. iii. Adequate documentary evidence of the trade transaction is presented to the Bank. • WCF-i maybe drawn to finance a trade transaction between two related companies: <ol style="list-style-type: none"> i. The related companies are separate legal entities ii. The transaction undertaken at arm's length resulting in a genuine transfer of title to the goods concerned, evidenced by proper and adequate documentation. • Financing purchase/import <ol style="list-style-type: none"> i. May be drawn to finance local purchase (cash) or import at sight. ii. The goods purchased are not intended to be fixed assets of the purchaser iii. The WCF-i must be drawn within 180 days from the date of the supporting document which is dated earliest. iv. The maximum tenor of the WCF-i shall not exceed the turnover period for the kind of goods involved, and in any case not more than 365 days less the period between the date of the earliest supporting document and the date of drawing the financing. v. Financing shall be effected upon receipt of original invoices. vi. The Bank will not finance invoices or documents raised by the customer. vii. The WCF-i drawn must cover a bona fide transaction i.e. import of merchandise. viii. The bills must be received direct from our agent bank. • Financing sale/export <ol style="list-style-type: none"> i. May be drawn to finance export for a usance period not exceeding the remaining credit period extended by the exporter, and in any case not longer than 365 days. ii. The WCF-i may be drawn to finance the local sales of a supplier for a usance period not exceeding the remaining tenor of the credit period extended to the buyer, and any case no longer than 365 days. |

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| | | iii. An exporter may draw a Bill of Exchange with an original usance period of more than six months only if the prior approval of the Controller of Foreign Exchange has been obtained for the exporter to provide usance terms to foreign importers beyond 180 days | | | | | | | | | |
| 14. | Documentation | <p>Documents required by the Bank under WCF-i:-</p> <p><u>WCF-i (purchase/import)</u></p> <ul style="list-style-type: none"> ○ Bill of Exchange ○ Letter of Authority for Murabahah Financing ○ Contract Note of Murabahah Financing <p><u>WCF-i (sale/export)</u></p> <ul style="list-style-type: none"> ○ Bill of Exchange ○ Contract Note for Bay al-Dayn | | | | | | | | | |
| 15. | Facility Code | <table border="1"> <thead> <tr> <th>Facility Code</th> <th>Description</th> </tr> </thead> <tbody> <tr> <td>854</td> <td>Working Capital Financing-i</td> </tr> <tr> <td>741</td> <td>Working Capital Financing-i (purchase)</td> </tr> <tr> <td>890</td> <td>Working Capital Financing-i (sale)</td> </tr> </tbody> </table> | Facility Code | Description | 854 | Working Capital Financing-i | 741 | Working Capital Financing-i (purchase) | 890 | Working Capital Financing-i (sale) | |
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| 16. | Contact Person and Number | <table border="1"> <thead> <tr> <th>Name</th> <th>Telephone Number</th> <th>Email Address</th> </tr> </thead> <tbody> <tr> <td>Siti Sarah Lukman</td> <td>03 2786 6705</td> <td>ssarahlukman@affinbank.com.my</td> </tr> <tr> <td>Ashmal Hafiz Ahmad Suhaimi</td> <td>03 2055 9823</td> <td>ashmal@affinbank.com.my</td> </tr> </tbody> </table> | Name | Telephone Number | Email Address | Siti Sarah Lukman | 03 2786 6705 | ssarahlukman@affinbank.com.my | Ashmal Hafiz Ahmad Suhaimi | 03 2055 9823 | ashmal@affinbank.com.my |
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The information provided in this Quick Product Guide is valid as at 10 May 2019